

DIVISION OF LOCAL GOVERNMENT SERVICES

PROVIDERS OF DEFERRED COMPENSATION SERVICES

Updated: December 18, 2013

The following is a list of deferred compensation providers currently in good standing with the Division of Local Government Services. Inclusion on this list should not be considered an endorsement of the provider by the Division. The Division's role is one of review and approval of deferred compensation plans for counties, municipalities and authorities to ensure compliance with State regulations. Further, the Division seeks to protect the integrity of local government deferred compensation plans, as well as the interests of the participants.

N.J.A.C. 5:37-7.1 Award of service agreements

(a) In seeking a contractor, the employer, notwithstanding the existence of one or more service agreements with other contractors, shall solicit written proposals from two or more contractors offering prototypical plans or service agreements. After reviewing the proposals, a service agreement shall be awarded by resolution of the governing body. The resolution shall include a written description of the method used to solicit proposals, identify the responding vendors and state the rationale for selecting a specific contractor.

AXA Equitable

Joseph DeMayo
525 Washington Blvd, 27th Floor
Jersey City, NJ 07310
Joseph.DeMayo@axa-equitable.com
Phone: 201-743-6815

ICMA-RC

Gene Espinosa
4 Strawberry Lane
Woburn, MA 01801
eespinosa@icmarc.org
866-886-8022
www.icmarc.org

Great-West Life & Annuity Insurance Co.

Daren M. Faller
Account Executive
15 Constitution Drive Suite 1J
Bedford, NH 03110
Toll Free: 1(800) 596-3384 ext 622
Direct: (732) 409-4925
www.gwrs.com

ING Life Insurance & Annuity Company

Scott Hudson
Product Manager, Government Market
One Orange Way
Windsor, CT 06095-4774
1 (860) 580-2050
E-mail: scott.hudson@us.ing.com
<http://ingretirementplans.com>

The Hartford

Sheila A. Hagan
Director, Atlantic Region
303 Lippincott Drive
Suite 122
Marlton, NJ 08053
sheila.hagan@thehartford.com
610-520-1837

Lincoln National Life Insurance Company

Sy Green or Bruce Linger
61 South Paramus Road, Suite 425
Paramus, NJ 07652
bruce.linger@LFG.com
800-445-2448

Massachusetts Mutual Life Insurance Co.

Donna Dickson, Advanced Sales Consultant
H314
1295 State Street
Springfield, MA 0111
800-234-5606 ext. 346

**Variable Annuity Life Insurance Company
(VALIC)**

Terry Wasserman, District Manager
VALIC Financial Advisors, Inc.
135 Route 202/206 – Suite 13
Bedminster, NJ 07921
908-470-4110 or 800-892-5558, ext. 87219
terry.wasserman@valic.com

MetLife

Mike Sumi
Regional Managing Director
MetLife Resources
65 Jackson Drive, Suite 300
Cranford, NJ 07016
732- 652-1334
732- 652-1419 (Fax)
msumi@metlife.com

Mutual of America

Patrick Burke, Senior Vice President
320 Park Avenue
New York, NY 10022-6839
Patrick.burke@mutualofamerica.com
212.224.1696

Nationwide Retirement Solutions, Inc.

(Formerly U.S. Conference of Mayors)
Mr. Anthony Sebro, Retirement Specialist
5117 Columbia Road
Columbia, MD 21044
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Office: 800-675-6244
Cell: 301-535-5252

Prudential Insurance Company of America

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